

## ASSA ABLOY Global Solutions Equips TownePlace Suites by Marriott St. George With Mobile Access and Latest in IoT Lock Security

*Extended-stay hotel upgrades to VingCard Classic RFID to provide enhanced safety and contactless convenience while streamlining operations and reducing energy costs with room occupancy detection.*

**Stockholm – December 1, 2020** – ASSA ABLOY Global Solutions with its leading expertise in security access innovation, has enhanced the abilities of **TownePlace Suites by Marriott St. George** in maximizing guest safety, convenience and operational efficiency with the implementation of VingCard Classic RFID door locks equipped with Mobile Access. Following a speedy and hassle-free upgrade experience, the 84-room Utah-based property is not only able to ensure that guests are protected using the industry’s highest security encryption standards, but can also provide them with the enhanced convenience of contactless digital key room entry for multiple areas throughout the hotel. With its full compatibility with the latest in IoT technology, VingCard Classic RFID further provides property leadership with the ability to run a more efficient hotel operation while offering the opportunity to minimize energy costs without coming at the expense of guest comfort.

“The upgrade process alone was reason enough to justify our decision to work with ASSA ABLOY Global Solutions as common concerns over project complications, delays and impact on the guest experience were replaced by a completely flawless experience,” said Jim Plant, Director of Engineering at TownePlace Suites by Marriott St. George. “Each part of the installation and every systems integration works perfectly and the solutions not only make our responsibilities much easier to manage, but are also loved by our guests for making their stay with us completely hassle-free.”



By implementing VingCard Classic RFID along with the Visionline access management system, hotel staff can instantly extend guest stays or provide access to additional hotel areas such as conference rooms without the need for guests to visit the front desk in order to receive a new key. Combined with Mobile Access which is available to guests via the Marriott Bonvoy app, guests can side step the front desk altogether and can instead check-in digitally. They then can proceed directly to their guestrooms or to other hotel locations requiring authorized access while minimizing contact with others and with shared surfaces.

VingCard Classic RFID with Visionline is also credited by the hotel with significantly streamlining maintenance and room entry-related monitoring abilities. Employees can automatically receive alerts on the battery life status of door locks to eliminate the time-consuming need to check each one individually. Security personnel can also readily identify any troubleshooting issues regarding either guest or staff room access and can make any needed corrections remotely. Should a guest raise a dispute over a potentially lost or stolen item, management can further instantly retrieve a full door lock audit report that lists every room entry event; ensuring total transparency while minimizing hotel liability.



“After performing substantial research into other providers, it was clear that no other solutions could provide the high level of efficiency, flexibility and technological innovation that ASSA ABLOY Global Solutions can with its platforms,” continued Plant. “Thanks to the industry-leading expertise of the company, we now have one of the most technologically advanced hotels in St. George and are able to benefit from the latest in IoT by using ASSA ABLOY Global Solutions as the framework for our integrations. By seamlessly being able to communicate with our property’s guestroom PTAC and lighting systems, we estimate that the presence of VingCard Classic RFID and Visionline could save us up to \$29,000 next year in energy costs which is all the more crucial as hotels continue to experience reduced booking numbers.”

Leveraging ASSA ABLOY Global Solutions’ collaboration with major industry solution providers, the hotel’s third-party energy management system can receive updates on room occupancy status to automatically adjust in-room amenity settings. When a guest checks-in, the system is alerted that a key has been created for a guestroom and will activate in-room PTACs and lighting to a more welcoming and comfortable setting. The integration also ensures that guestroom environments remain at appropriate temperature levels while still occupied. When Classic RFID and Visionline detect that a guestroom has become vacant, thermostats and lighting are again re-adjusted to energy saving levels.

For more information about ASSA ABLOY Global Solutions and its comprehensive line of electronic in-room safes and locking solutions for the [hospitality industry](https://www.assaabloyglobalsolutions.com/hospitality), please visit [www.assaabloyglobalsolutions.com/hospitality](https://www.assaabloyglobalsolutions.com/hospitality).

### **About ASSA ABLOY Global Solutions**

The ASSA ABLOY Group is the global leader in access solutions. Every day, we help billions of people experience a more open world.

ASSA ABLOY Global Solutions is dedicated to reimagining how people move through their world. Our expertise in customer journey mapping, innovation and service design leads to the invention of new security solutions that create value for our clients and exceptional experiences for end users.

For the hospitality market, these solutions include integrated software systems, mobile access and location solutions designed to help our customers enhance the hotel guest experience, while improving operational efficiency. In order to provide best-in-class customer service, we offer support in more than 166 countries.

For more information, please visit [assaabloyglobalsolutions.com/hospitality](https://assaabloyglobalsolutions.com/hospitality) and follow us on [LinkedIn](#), [Facebook](#) and [Twitter](#).